



Russell Hill Project Manager/Inspector
Asbestos · Lead · Mold · Radon · Soil · Water

17330 Frederick Road, Mount Airy, MD 21771
(443) 542-1862

April 13, 2020

Courtyard by Marriott
2500 Research Boulevard
Rockville, MD 20850

Attention: Jesse Phillips

Subject: ATP/UVA Light Testing Proposal – **2500 Research Blvd.**

Dear Mr. Jesse Phillips:

Thank you for allowing Hill Environmental Solutions, LLC. (HES) the opportunity to submit the following proposal to conduct Adenosine Triphosphate (ATP) testing and Ultraviolet Light (UVA) Testing in the bathrooms at the subject hotel rooms located at the above-referenced address and 3 various competitor hotels in the same vicinity. HES is fully insured and holds multiple licenses and certifications in the environmental service industry by the Maryland Department of the Environment (MDE), various private institutions and EPA.

The inspections will cover 5 client directed areas in the bathrooms of each hotel room (toilet seat, toilet base, wall behind toilet, bathroom floor and the vanity countertop) with the subject hotel room 157 tested before and after modifications to evaluate efficacy of the modifications. Sampling protocols will be developed on-site during inspection.

The final report will be available within two (2) business days upon completion of field activities. HES appreciates the opportunity to work with you on this project. Should you have any questions or concerns, please do not hesitate to call (443) 542-1862 or email at rhill@hillenvironmental.com.

Item One – Project Scope

ATP and UVA Light Evaluation

- HES will provide a certified microbial inspector to conduct a visual inspection and provide detailed notes on conditions at each sampling site.

- HES will utilize a black light to locate and observe potential bacteria and viruses as well as detect potentially threatening bodily fluids.
- HES will develop on-site sampling protocols to evaluate high touch-point areas of the bathrooms (such as door handles, vanity counter-top, faucet and toilet handles, ect.).
- Acquired ATP samples will be analyzed on-site using a novaLUM II-X ATP system to provide instant results indicating the concentration of viable, living cells.
- HES will document ATP/UVA sample locations with detailed pictures and field notes.
- HES will furnish a comprehensive report by email providing detailed field sketches, statistics, efficacy data, pictures of sample locations and each visually assessed bathroom on-site.

Exclusions

- HES must be granted full access to all sampled units during the same work shift(s).
- Parking is to be provided to HES at no cost during all working shifts.
- Access to hotels (one night hotel stay) are to be covered by the client.
- Excludes weekend shift/overtime hours.
- Proposal good for 30 days from above date.

Item Two – Project Cost

ATP/UVA Inspection - Subject Hotel & 3 Competitor Hotels (Accessed same day; 4/21/20); Subject Hotel Re-Inspection (Accessed 4/27/20) + Comprehensive Report by 4/29/20	\$1995.00
ATP Sample (client directed 5 per site); 4/21/20: 5 sites (2 rooms at subject hotel + 3 local Rockville, MD hotels); 4/27/20: 1 site at subject hotel	\$75 per sample; \$2250
Total	\$4245

If you have any additional questions or comments, please contact me at 443-542-1862.

Best Regards,
Hill Environmental Solutions, LLC.



Russell Hill
Senior Project Manager / Inspector AMA Cert # MIA-02012016-

Please indicate acceptance of this Proposal by returning a signed copy of this Proposal or a purchase order incorporating the terms of this Proposal. Once accepted by the Client, the terms of this Proposal will represent the entire and integrated agreement between the Client and HES and will supersede all prior negotiations, representations or agreements, either written or verbal. This agreement may be amended only in writing signed by both the Client and an authorized representative of HES Environmental.

Accepted By

Signature:  Date: 4/15/20

Print Full Name: Joseph Viglietta Title: CEO / Managing Partner

Credit Card Deposit:

- A 50% deposit is required to schedule an inspection
- Once inspection is scheduled a refund will only be issued if the project is canceled
- Remaining balance is due upon completion of field activities.
- Final reports/inspection results will not be released until payment is made in full

Initial:



_____ I authorize HES to charge 50% of the initial balance(\$4245.00), a total of \$2122.50 prior to scheduling



_____ I authorize HES to charge the remaining balance upon the completion of field activities on 4/27/20 prior to the final report and results being released.

CC#: 4427 3205 3341 0949 EXP: 08/24

Name on Card: Joseph Viglietta Billing Zip: 46240 Security Code: 758